

# George Smith

## Medical Science Liaison

george.smith@gmail.com | +1-234-567-8901 | 123 Wellness St, Cambridge, MA

linkedin.com/in/georgesmith | github.com/georgesmith

---

### Profile Summary

Dynamic and results-driven Medical Science Liaison with over 5 years of experience in building strong relationships between healthcare professionals and pharmaceutical companies. Expert in delivering complex medical information and driving strategic discussions, contributing to successful clinical trial outcomes and supporting product launches. Adept at leveraging scientific knowledge to address unmet needs and tailored therapeutic solutions in a collaborative environment.

### Work Experience

#### Medical Science Liaison

Pfizer Inc.

1st Jan, 2021 - Present

- Facilitated the launch of a new oncology product leading to a 20% increase in regional market share within six months.
- Developed and maintained strong professional relationships with 50+ key thought leaders and healthcare providers, ensuring alignment with research and commercial objectives.
- Conducted 100+ advisory board meetings and presentations contributing to critical feedback and advancements in clinical research.

#### Associate Medical Science Liaison

AstraZeneca

1st Jul, 2017 - 31st Dec, 2020

- Collaborated with the clinical operations team to support 10+ clinical trials, achieving a 95% successful recruitment rate.
- Provided scientific and medical expertise to over 30 healthcare professionals on therapeutic advancements, increasing brand recognition by 15%.
- Designed medical education programs that enhanced understanding of complex disease states among healthcare providers, positively impacting patient care.

### Education

#### Harvard University

Doctor of Pharmacy (PharmD)

1st Sep, 2012 - 31st May, 2016

#### University of California, Berkeley

Bachelor of Science in Molecular Biology

1st Sep, 2008 - 31st May, 2012

### Skills

Clinical Research, Scientific Communication, Stakeholder Engagement, Data Analysis, Strategic Planning, Problem Solving, Team Collaboration

## **Notable Projects**

### **Clinical Trial Optimization**

Led a team to streamline clinical trial processes, reducing trial timelines by 30% through the implementation of innovative recruitment strategies and enhanced data collection methodologies.

## **Certifications**

### **Board Certified Medical Affairs Specialist (BCMAS)**

Issued by Accreditation Council for Medical Affairs, 10th Feb, 2017

## **Awards**

### **Excellence in Medical Communication**

Awarded by AstraZeneca, 15th Jun, 2020